$93,162 **THE ANNUAL FUND ACHIEVED A** record, with $93,162 in gifts from 315 individuals and couples.

**Faculty** **YOUR STRONG SUPPORT OF THE** Annual Fund helped us increase faculty stipends: OLLI faculty receive $2,000 per course in 2015 – 16, a 33% increase totaling $45,000 for our 90 courses.

**Classroom support** **ANNUAL FUND REVENUES** helped support the hiring of a **contract staff person for Lafayette** and Berkeley courses, helping classes run more smoothly.

**Scholarships** **WE HAD THE FINANCIAL** flexibility to extend $47,635 in fee assistance subsidies to 96 students.

**Legacy Giving** **IN 2014 – 15, OLLI @BERKELEY** received our first legacy commitment: Ralph “Jake” Warner and Toni Ihara contacted the UC Berkeley Office of Gift Planning to arrange for a gift to OLLI in their estate plan. We are honored by their long-term support of our programs and our mission of lifelong learning.

“I’ve never enjoyed learning as much as I do now that I’m going to OLLI.” — current member
Financial Statement

| Membership Dues and Course Fees | $780,627 |
| University Administrative Full Cost Fee² | $(54,632) |
| Operating Expenses¹ | $(801,777) |
| Unsubsidized Costs of OLLI | $(75,782) |
| UC Space Allocation for Walnut St. and University Hall | $(100,000) |
| Campus Shared Services (HR, IT, and Accounts Payable) | $(16,600) |
| Total Costs for OLLI | $(192,382) |
| UC Subsidy for Walnut St. and University Hall | $100,000 |
| SSALL Subsidy to OLLI for Campus Shared Services | $16,600 |
| Annual Fund Contributions | $95,550 |
| 3% University Fee for Annual Fund Contributions² | $(2,388) |
| Net Surplus after Donations and Subsidies | $17,380 |
| OSHER Foundation Endowment Income | $110,221 |
| Net Contribution to OLLI Reserves for Strategic Initiatives³ | $127,601 |

### 1. Expense Detail

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
<th>Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Staff and Cal Student Salaries</td>
<td>$311,386</td>
<td>38.8%</td>
</tr>
<tr>
<td>Contract Staff</td>
<td>$52,394</td>
<td>6.5%</td>
</tr>
<tr>
<td>Benefits</td>
<td>$127,871</td>
<td>15.9%</td>
</tr>
<tr>
<td>Faculty Stipends and Speaker Fees</td>
<td>$135,287</td>
<td>16.8%</td>
</tr>
<tr>
<td>Misc. Operating Expenses</td>
<td>$86,889</td>
<td>10.8%</td>
</tr>
<tr>
<td>Classroom Rental Fees</td>
<td>$49,246</td>
<td>6.1%</td>
</tr>
<tr>
<td>Communications and Marketing</td>
<td>$38,704</td>
<td>4.8%</td>
</tr>
<tr>
<td>Total Operating Expenses</td>
<td>$801,777</td>
<td>100%</td>
</tr>
</tbody>
</table>

### 2. University Fees help support:
- Reduced costs for design, print and mailing services
- Reduced overhead for office and classroom space
- Administrative support, including Human Resources, Information Technology, and SSALL support
- Gift processing

### 3. The positive operating margin of $127,601 will be used to support strategic initiatives, including classroom technology and the establishment of a 10% operating reserve.

Committees

### Annual Fund
- David Anderson
- Betsey Beamish
- Judith L. Bloom
- Susan Hoffman*
- Jennifer Monahan*
- Nikki Maziasz
- Mark Medress, Co-chair*
- Eileen Savel
- Murray Schlussel
- Molly Vitorte
- Brad Wait
- Ralph “Jake” Warner*
- Wendy Willrich, Co-chair

### Curriculum
- Susan Chamberlain*
- John Daws
- Gary Evans
- Alan Fong
- Deborah Goodman
- Ilene Gordon
- Susan Hoffman
- Larry Nagel
- Ann Peden, Co-chair
- Martin Pollard
- Lucille Poskanzer, Co-chair*
- Nancy Spaeth
- Ralph “Jake” Warner

### Member Services
- Susan Boyle
- Cheryl Brewster, Co-chair*
- Marcia Diaz
- Joan Greer, Co-chair
- Jerry Kaminski
- Gale Lederer
- Jennifer Monahan
- Nikki Maziasz*
- Susan Sperber
- Ron Tauber

### Advisory Research & Evaluation Team
- Cheryl Brewster
- K. Patricia Cross
- Clare Fischer
- Susan Hoffman
- Gerald Mendelsohn
- Lorraine Midanik*
- Martin Pollard
- Bill Satariano
- Michael Thaler
- Sandra von Doetinchem

### Lafayette Planning
- Gil Berkeley
- Carol Caputo
- John Daws
- Linda Delehunt
- Peter Frazier
- Susan Hoffman
- Christina Janssen
- Howard Janssen
- Todd Laporte
- Nikki Maziasz, Co-chair
- Sarah Blumenfeld, LLLCF Staff
- Brad Wait
- Hugh Winig, Co-chair

* Denotes participation in the Strategic Planning Committee, along with Howard Goodman and Michael Gordon.
**Annual Fund Donors***

<table>
<thead>
<tr>
<th>Gifts of $1,000 and above</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dean's Circle:</td>
</tr>
<tr>
<td>Gifts of $500 - $999</td>
</tr>
<tr>
<td>Gifts of $250 - $499</td>
</tr>
<tr>
<td>Gifts of $100 - $249</td>
</tr>
<tr>
<td>Gifts of $25 - $99</td>
</tr>
</tbody>
</table>

---

*Donations over $100. All donations are listed on the OLLI website. Every effort has been made to avoid errors, misspellings and omissions. If your name was listed incorrectly or omitted, please accept our sincere apologies and contact us at berkeley_oll@berkeley.edu.*
OLLi @Berkeley creates and facilitates a public space for the community and campus to experience the joy and benefits of lifelong learning.

Growing Programs

1,937 THE OLLI MEMBERSHIP REMAINED strong with 1,937 members in 2014 – 15.

81 OLLI @ BERKELEY OFFERED A RECORD 81 courses: 72 in Berkeley and 9 in Lafayette.

789 789 OLLI MEMBERS PARTICIPATED IN OUR strategic planning survey to help OLLI set organizational priorities for the next two years.

435 OLLI @BERKELEY MEMBERS LIVE EAST OF the Caldecott Tunnel — a 19% increase from 2013 – 14.